



***“Helping Companies  
Bring Out The Best In  
Their Employees”***



- **Fast paced healthcare environment**
- **Changing government regulations**
- **Increased client demands**

*...Sound familiar?*

**Employees must adapt.**

**Direct costs to business in hiring the wrong person are extraordinary and affect the “bottom line”.**

## **RESULTS?**

- **Higher Turnover**
- **Less Productivity**
- **Lower Morale**



**Since 1992 McClain Group has  
specialized in the healthcare  
industry**

- **Home Health**
- **Home Infusion**
- **Durable Medical Equipment**
  - **Rehab**
- **Long Term Care**



**We understand the specific needs of our clients  
which allows us to help find the  
“right” candidate for the job.**

**We offer...**

- **A national network of contacts**
- **“Targeted” recruiting services**
- ***State of the art* assessment products**



## **“Value Added” Recruiting**

**We find the candidates not actively seeking other employment whose skills and qualifications match a client’s needs.**

**The Best candidates, rather than the best available.**



# ***Want better sales people?***

**We conduct a behavioral based assessment for all sales candidates “before” they are interviewed by our recruiting clients. The assessment measures:**

**Competitiveness**

**Self-Reliance**

**Persistence**

**Energy**

**Sales Drive**

**At No Cost!!**



# ***Want better employees?***

**We offer a full range of behavioral based assessment products.**

- ✓ **Reduce Turnover**
- ✓ **Increase Profits**
- ✓ **Improve Communication**
- ✓ **Improve Customer Service**
- ✓ **Create Effective Teams**
- ✓ **Develop Better Managers**



# Why Choose McClain Group?

- **Over 20 years of healthcare experience in executive management, mergers and acquisitions, training and development, executive search**
- **Background as an accredited HR professional and certified behavioral interviewer**
- **Company managed and operated on faith based principles of honesty, integrity, and trust**



# **Maximize Employee PIPability™** **(Peak Individual Performance)**

**Call us for more information**



**705-B St. Andrews Boulevard**

**Charleston, SC 29407**

**800-448-9907**